

# 2017 ANNUAL REPORT



# Our Mission

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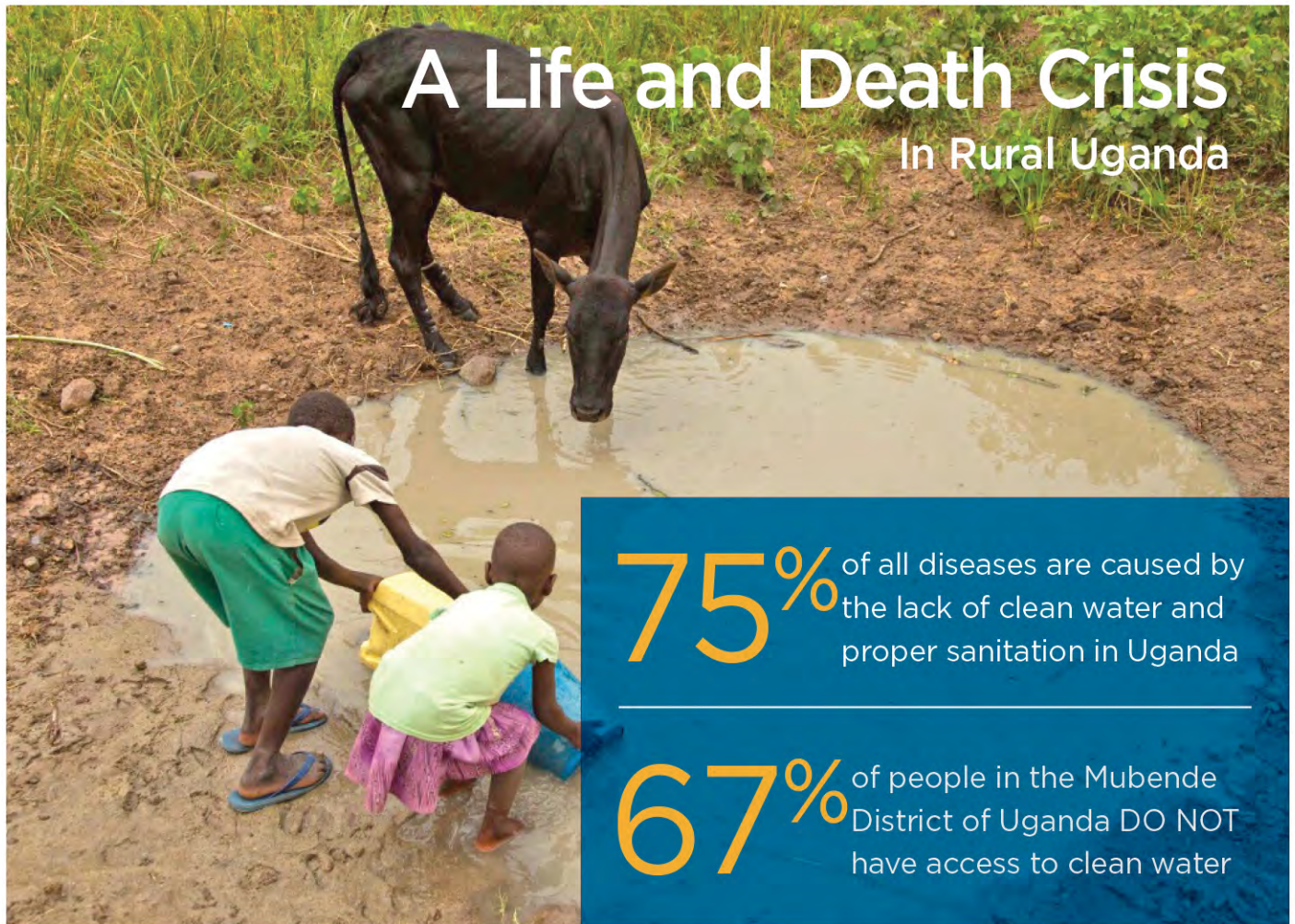
Wells of Life is a Christian organization that brings clean water to rural Uganda by drilling wells and teaching local communities about sustainable hygiene and water supply.

## The Hands of God

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Several missions serve admirably as the “voice of God,” sharing the good news of Jesus. Wells of Life is a bit different. We serve as the “hands of God” by doing the good deeds of Jesus to serve people in dire need of clean water. As Jesus said, “I was thirsty and you gave me something to drink.” Water is life and life lies in the hands of the Lord.

# THE NEED



## A Life and Death Crisis In Rural Uganda

**75%** of all diseases are caused by the lack of clean water and proper sanitation in Uganda

**67%** of people in the Mubende District of Uganda DO NOT have access to clean water

More than **10,500** children die each year from water / sanitation related diseases in Uganda (UNICEF 2013)



**33** children die per day



**1** child dies each hour

# OUR IMPACT ONE VILLAGE AT A TIME

# 315,000

people have access to clean water by means of Wells of Life wells, resulting in:



50% reduction in infant mortality rate



Increased primary school attendance



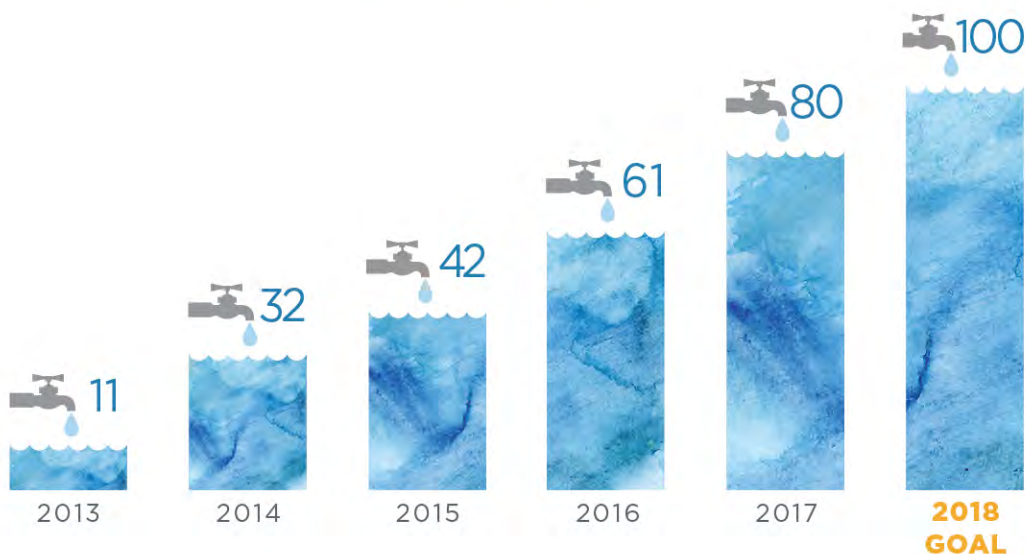
Decreased miles to walk to get water



Increased time at home for mothers

## Wells Drilled

1 water well serves **1,000+** people for 25 years



Total **315 wells** since inception in 2009

# WATER IS LIFE!

The Honorable Charles Peter Mayiga, Prime Minister of the Buganda Kingdom has developed a strong respect and admiration for Wells of Life. He is perhaps the most influential man in Buganda (the largest of four kingdoms in Uganda), and is dearly loved and respected by all in the kingdom.

He recently accepted the position of Advisory Member of the Wells of Life Board. Mr. Mayiga has also tasked his cabinet to proceed with haste and passion to help Wells of Life save the lives of his people by providing access to clean water.



“Water is life indeed, and no country can experience economic transformation when its citizens don’t have access to safe and clean water and in sufficient quantities.”

**Charles Peter Mayiga**

Prime Minister Buganda Kingdom, Uganda



WOL is deeply involved with the government of Uganda (Official NGO and partner with Prime Minister)

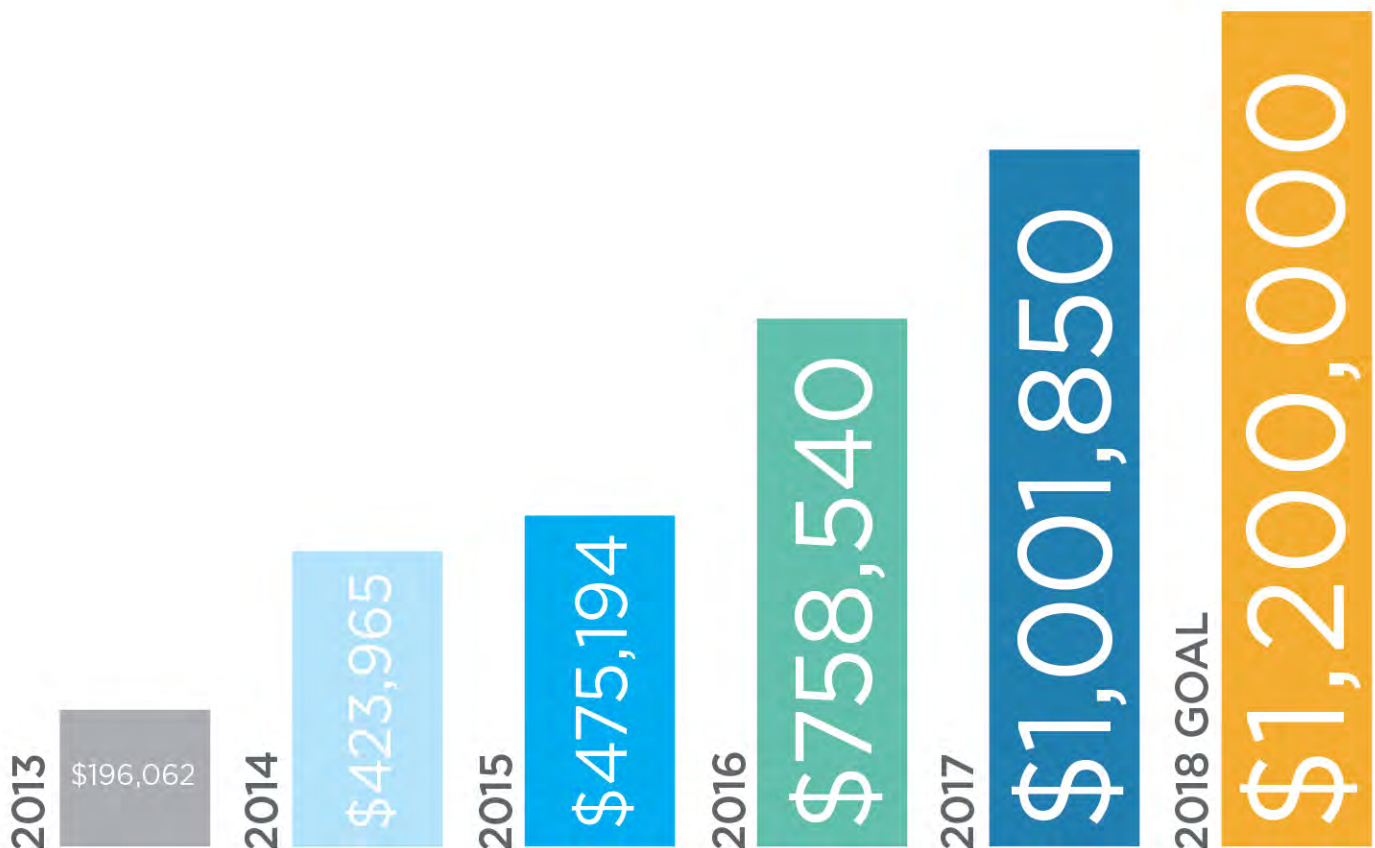
“We feel the Kingdom’s engagement with Wells of Life can effectively promote this noble cause in selected areas of the Buganda Kingdom... I have tasked my Board to furnish an outline of how we can build a partnership with Wells of Life.”

**Charles Peter Mayiga**

# THE 100% DONATION MODEL



When you donate money to a well with Wells of Life **100%** of your donation is reserved to be used **ONLY** on drilling, maintaining and repairing wells. Administration and operating expenses are funded by separate donations.



Total Funds Raised: Wells & OpEx

# THE LEGACY FUND OUR CORNERSTONE

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How can Wells of Life commit 100% of “well donations” exclusively for drilling, maintaining, and repairing wells and still stay in business? After all, it is costly to manage the operations of a non-profit, even with the generous efforts of our volunteers.

The answer lies largely in the precious gifts to **our Legacy Fund, which we consider the Cornerstone for funding our operations.** God has provided a cadre of unselfish givers that understand the costs required to manage an organization committed to saving lives, improving health and the daily lives of more than 300,000 Ugandans.

## WE ARE SO GRATEFUL TO OUR LEGACY FUND DONORS

On October 26, 2017, Wells of Life held its **Annual Legacy Donor Event** at the home of Art and Gaye Birtcher in San Juan Capistrano. The event was a huge success, which secured new pledges of \$300,000. A Legacy gift is an annual commitment of \$5k, \$10k, \$20k, \$30k, or \$50k over five years to help fund the growth and expansion of the organization to help more and more Ugandans in need of access to clean water.

We have currently raised \$1.4 million of our \$2 million pledge goal. 70% of this gift has now been funded leaving 30% available to anyone interested in becoming a Legacy Donor.

## How YOU Can Give

### Wells



Individual and Organizational Donations  
Accounts for more than 50% of funding wells

### Run4Water

A huge Annual Event in April that funds 30-40 wells

### Operations



Legacy Donors  
\$5,000 - \$50,000 gifts per year

Water Warriors  
\$30 - \$100 gifts per month

Individual and Organizational Donations  
Gifts of any size help underwrite our Program Strategies  
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### Alternative Giving



Appreciated Securities

IRA Distributions

Estate Planning



# FINANCIALS

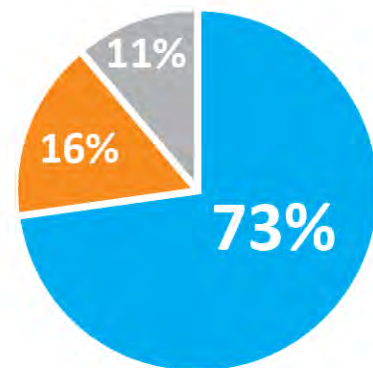
## STATEMENT OF FINANCIAL POSITION

Assets	2017
Cash and Cash Equivalents	\$500,130
Equipment	\$29,771
<b>Total Assets</b>	<b>\$529,901</b>
Liabilities and Net Assets	
Accrued Expenses	\$5,988
Advances on 2018 Wells	\$14,700
<b>Total Liabilities</b>	<b>\$20,688</b>
<b>Net Assets:</b>	
Unrestricted Net Assets	\$253,319
Restricted Net Assets	\$238,327
Temporarily Restricted Net Assets	\$17,567
<b>Total Net Assets</b>	<b>\$509,213</b>
<b>Total Liabilities and Net Assets</b>	<b>\$529,901</b>

## STATEMENT OF ACTIVITIES

Support and Revenue	2017
Contributions and Donor Support	\$1,001,867
Expenses	
Program Services	\$508,080
<b>Support Services:</b>	
Administration	\$107,566
Fundraising	\$77,567
<b>Total Support Services</b>	<b>\$185,133</b>
<b>Total Expenses</b>	<b>\$693,213</b>
Net Assets	
Change in Net Assets	\$259,391
Net Assets, Beginning of Year	\$249,822
<b>Net Assets, End of Year</b>	<b>\$509,213</b>

## EXPENSES 2017



- Program services
- Administration
- Fundraising

Expenses 2017		
Program Services	\$508,080	73%
Administration	\$107,566	16%
Fundraising	\$77,567	11%
<b>Total Expenses</b>	<b>\$693,213</b>	

To review the entire 990 Tax Return please visit [www.wellsoflife.org](http://www.wellsoflife.org)

# THE YEAR IN REVIEW

**80** IN 2017  
**WELLS**  
WERE DRILLED  
CHANGING THE LIVES  
of approximately  
**80,000** UGANDANS

SINCE INCEPTION IN 2009,  
APPROXIMATELY  
**315,000** PEOPLE  
have received the gift of  
**CLEAN WATER**



# REFLECTIONS OF 2017 UGANDA TRIP



## “I Will Never Be the Same”

**Martin Kennedy:** “Above all, I will remember the smiling, happy faces of the magnificent children.”

**Michelle Jordan:** “I loved the excitement we saw in the faces of the children when they saw their photos on our mobile devices (remember, many of them have never seen their own image). God is praised consistently in these communities.”

**Mike Martin:** “While the Ugandans (especially the children) literally had NOTHING beyond ripped shirts on their back, they possessed the MOST AMAZING level of joy and peace! It was quite an honor to absorb and bring back a bit of that perspective.”

**Charlie Hedges:** “I am a changed man and I will never be the same after my trip to the very rural areas of Uganda. For me, this has to be the work of God—from digging wells to partnering with the Prime Minister to make an even greater impact.”

**John Velasquez:** “I came away from Uganda realizing that many of us think we must “have” in order to “be.” The people in the rural areas, especially the children, offer a stark contrast. Their exuberant joy at the prospect of clean, clear, running water is the very definition of everything that is essential.”

**Lou Metzger:** “This trip was different. I contracted Typhoid, only to discover how difficult was the treatment. Sometimes we need to suffer a little to really get a feel for how tough the Ugandan’s life experience is. I am so proud of the work that Wells of Life does bringing clean water and preventing such terrible water-related diseases.”

**Nick Jordan:** “On this trip I became acutely aware of the soft, gentle voice of the Holy Spirit inviting me to play a part in living out the gospel of Matthew 25: “I was thirsty and you gave me something to drink.””

# Grateful People

As of the end of 2017, Wells of Life has provided access to clean water for more than 315,000 people in Uganda. Not only are tens of thousands of lives saved, but also local access to clean water hugely impacts the lifestyle of people in the villages. Women and children, primarily young girls, are no longer forced to spend several hours each day walking to fill very heavy 5 gallon "jerrycans" with water.

**A well puts young girls back in school and allows mothers much more time to do the rigorous work required by women in Uganda.**

## **Rose Atipo (15 years old) Student and Helper of the Household**

My name is Rose Atipo. In my free time I like playing with the ball. I am passionate about education and agriculture. The well from Wells of Life helps us a lot because we used to travel long distances, about 30 minutes going and 30 minutes coming, to get clean water from a far well and carrying heavy "jerrycans." Now we have more time for studying and house cleaning as half the day we used to spend for only fetching water.



## **Michael Ecugy (14 years old) Student and Helper of the Household**

My name is Michael Ecugy and I like to play soccer. When I grow up I want to become a doctor because my father was sick and we couldn't afford to take him to the hospital and he died.

Before having this borehole [well from Wells of Life] we didn't have any source of clean water, not even a far one. So we used to fetch water from a puddle. Now is better because we don't have to waste wood anymore for fire to boil the water to drink it, instead we use the wood to cook food.



## **Deborah Apio (22 years old) Primary School Teacher**

My name is Deborah Apio and I am a primary school teacher. I am passionate about how to change my life to a better one. I like listening to music and singing.

My daily activity starts by going to the garden to dig, then cooking and fetching water. All this is done very early in the morning because I have to go to school to teach too. I fetch water 4 times a day.

We used to travel long distances for water and this activity kept me busy. Now I have more time to do other important things.



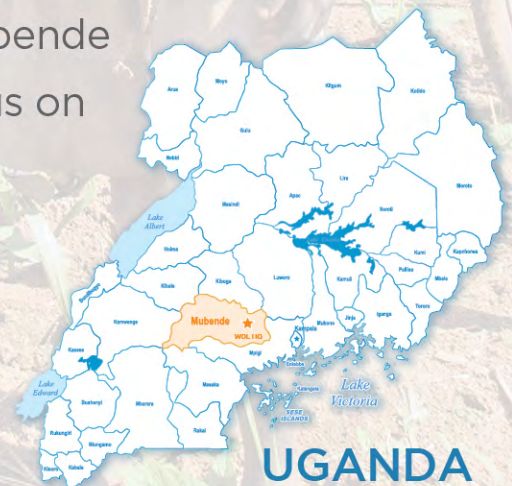
Our dream is that by 2038 Uganda will be a totally safe drinking water country. We have created a MODEL that we believe will serve as a blueprint for other NGOs bringing clean drinking water to the country.

The MODEL is Simple:

## One District at a Time

Mubende is the one district in Uganda with the lowest access to clean water (only 33%). The objective of Wells of Life is to drill enough wells to make it the district with the highest percentage of access to clean water in Uganda.

Therefore, Wells of Life has selected Mubende (and Mitiyana) as the district we will focus on for the next 3-5 years or until the entire District has access to safe water. We, and other NGOs, will then move on to another District.



## Focus on the Water Needs of Rural Mubende

We drill, maintain, and repair water wells only in rural communities that lack the clean water necessary for survival. Access to these communities is difficult, requiring 4-wheel drive vehicles to manage the extremely poor roads.

Since we began our focus on Mubende, Wells of Life has drilled in excess of 100 wells with the very achievable goal of another 100 in 2018. We will have provided clean water to more than 200,000 of the approximately 500,000 residents of rural Mubende.

## Focus on WASH: Water + Sanitation and Hygiene

In 2018, Wells of Life will initiate our first WASH program, which consists of training local communities on the need for sanitation and hygiene.

33 children die per day in Mubende due to diarrheal disease, caused largely by unclean water and a lack of necessary sanitation and hygiene. Education and follow-up on a WASH program will take place with local community leadership, schools, and churches.

## Focus on Partnering with Local Communities

The success of any clean water program is heavily dependent on partnering with local leadership. Once a community experiences the benefit of clean water, sanitation and hygiene primarily in healthy children and lives saved, they begin to acknowledge that a well belongs to the community.

Our experienced and passionate Field Operations staff, led by Adrian Laurentiu, is dedicated to partnering with local leaders to ensure a successful clean water campaign.



# VISION FOR FUTURE



## IMAGINE... a 12,000 sq. ft. Training, Conference and Visitor Center located next door to the District Headquarters in the city of Mityana.

The function of the Center is to house guests, provide conference meeting areas, and most important, offer facilities to train locals on how to repair and maintain wells. We will also establish much needed WASH programs, and educate people on farming and additional highly valued core competencies.

The WOL Training and Visitor Center will also be the local Headquarters for Wells of Life in-country personnel, as well as providing warehouses for drilling rigs and other essential equipment.

The Center will certainly establish Wells of Life as one of the primary NGOs in Uganda. With the eager support of Prime Minister Charles Peter Mayiga, we can offer services to be used by other NGOs, ministries, and educators.

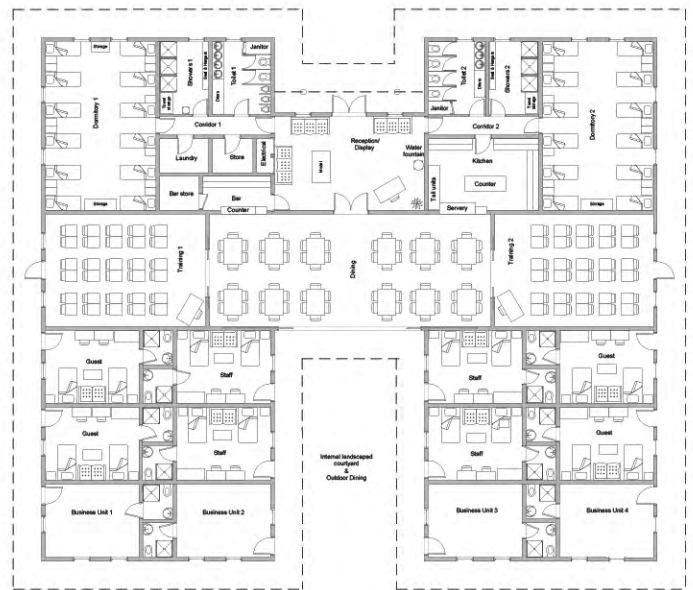
# VISION FOR FUTURE CONTINUED



Wells of Life - Uganda Training Facility  
Donal Hutchinson

Phase One building begins in 2018 with the purchase of land, the fencing of the entire facility, and the completed building of the Wells of Life staff offices and warehouses.

In our Vision for the Future, the complex will be the first of more to come as we expand beyond the district of Mubende. In our "One District at a Time" model, we plan to complete primary drilling services to Mubende in 3 years. At that time we, and ideally other NGOs, will move on to another District and repeat our services to Mubende.



Wells of Life - Uganda Training Facility  
Donal Hutchinson

**The WOL Training Center provides an amazing opportunity for you and other financial supporters to make an impact on the way of life in Mubende.**



# EXECUTIVE / ADVISORY BOARDS

## EXECUTIVE BOARD



**NICK JORDAN**

Founder and Executive Director



**PETE CALLAHAN**

President



**CHARLIE HEDGES**

Vice-President



**MICHELLE JORDAN**

Secretary



**MIKE MURPHY, CPA**

Treasurer



**MIKE MARTIN**

Member at Large

## ADVISORY BOARD



**CHARLES PETER MAYIGA**

Prime Minister, Buganda



**DAVE FELDMAN**

Professor/Director of Water, UCI



**RAND SPERRY**

CEO, Sperry Equities and Sperry Commercial



**FR. MAX SSEKEWALA**

Influential Priest, Uganda



**MARCUS McCARTHY**

General Manager, Trimble

## AMBASSADORS



**ART BIRTCHER**

Co-Chairman/Principal Birtcher Anderson Realty Mgmt



**JOHN VELASQUEZ**

Retired Professor Philosophy



**KELEIGH SPERRY**

Model



**MILES TELLER**

Actor



**AUSTIN HEDGES**

Catcher, San Diego Padres



**TERRANCE K. BARRY**

CEO, The Barry Co.



**PATRICK J. McCULLAGH**

CEO, 1821 Solutions, LLC



**MARK McELRATH**

President, Catholics at Work OC

# OUR PRIVILEGE



The words roll off our tongue with such practiced ease that they can easily slip by unnoticed. The words I refer to are “it is better to give than to receive.” If you have made it to the end of this year’s annual report, I am indeed thankful for your interest in learning how another year of service has gone at Wells of Life. **The theme I have chosen to close out 2017 is “The Joy of Service.”**

As a growing Charity organization we currently provide the daily clean water needs of over 300,000 people. We are indeed blessed.

I find it easiest when I reduce Wells of Life to its most fundamental element. **We are a Christian non-profit organization committed to sharing the Gospel of Jesus in the most actionable way by providing water to the rural communities of Uganda.** As a believer I have been profoundly affected by the words spoken by **Jesus in Matthew.**

“Surely I say to you that when you  
**give a cup of water** in my  
name you will not lose your reward in Heaven.”

Matthew 10:42

Nothing on this earth matches the feeling that we are changing lives thousands of miles away and opening hearts here to the abundance of serving those who have no voice to ask for even a cup of water.

We serve because we believe this brings a **Joy** that awaits us in Heaven. It is indeed a true **Blessing** to serve as a member of Wells of Life.

Nick Jordan  
Founder/ Executive Director



# WELLS OF LIFE

Sustainable water saves lives.



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